

<b>PERSONAL INFORMATION</b>			
<b>Borrower</b>		<b>Co-Borrower</b>	
Borrower's Name		Co-Borrower's Name	
Social Security Number	Home Phone (incl. Area code)	Social Security Number	Home Phone (incl. Area code)
E-Mail Address		E-Mail Address	
Date of Birth (mm/dd/yy)	<input type="checkbox"/> Married <input type="checkbox"/> Unmarried (divorced) <input type="checkbox"/> Separated <input type="checkbox"/> Single (never married)	Date of Birth (mm/dd/yy)	<input type="checkbox"/> Married <input type="checkbox"/> Unmarried (divorced) <input type="checkbox"/> Separated <input type="checkbox"/> Single (never married)
Street Address (street, city, state, zip code)		Street Address (street, city, state, zip code)	
<input type="checkbox"/> Own <input type="checkbox"/> Rent \$ _____ Per Mo. _____ No. Yrs. <input type="checkbox"/> Check if <b>Mailing</b> Address is DIFFERENT from <b>Street</b> address If different, show Mailing address on page 5.		<input type="checkbox"/> Own <input type="checkbox"/> Rent \$ _____ Per Mo. _____ No. Yrs. <input type="checkbox"/> Check if <b>Mailing</b> Address is DIFFERENT from <b>Street</b> address If different, show Mailing address on page 5.	
<b>If residing at present address for less than ten (10) years, complete the following:</b>			
Former Address (street, city, state, zip code)		Former Address (street, city, state, zip code)	
<input type="checkbox"/> Owned <input type="checkbox"/> Rented \$ _____ Per Mo. _____ No. Yrs.		<input type="checkbox"/> Owned <input type="checkbox"/> Rented \$ _____ Per Mo. _____ No. Yrs.	

<b>RESUME</b>					
<b>Borrower</b>		<b>Co-Borrower</b>			
Last College/Tech School Attended		Last College/Tech School Attended		Dates (from-to)	
				-	
				Degree/Certificate	
Name and Address of Employer			Name and Address of Employer		
Title/Position		Title/Position		Type of Business	
Business Phone (incl. area code)		Business Phone (incl. area code)		Years on this job	
				Yrs in Profession	
<b>If employed in current position for less than two (2) years, complete the following:</b>					
Name and Address of Employer			Name and Address of Employer		
Title/Position		Title/Position		Type of Business	
Business Phone (incl. area code)		Business Phone (incl. area code)		Dates (from-to)	
				-	

<b>DECLARATIONS</b>					
	<b>Borrower</b>		<b>Co-Borrower</b>		
	Yes	No	Yes	No	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	If you answer "yes" to any questions 1 through 6, use Continuation Sheet for explanations. 1. Are there any outstanding judgements against you? 2. Have you been declared bankrupt in the last 10 years? 3. Have you had property foreclosed upon or given title or deed in lieu? 4. Are you a party to a lawsuit? 5. Are you obligated to pay alimony, child support, or separate maintenance? 6. Are any of your assets held in a trust? 7. Are you a U.S. citizen? 8. Are you a permanent resident alien? If yes, please provide a copy of resident alien ID card
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

<b>ACKNOWLEDGEMENT AND AGREEMENT</b>			
I/We authorize Quest Comm. Capital to make inquiries as necessary to verify the accuracy of the statements made in this application and to determine my/our creditworthiness. I/We authorize and instruct any person or consumer reporting agency to compile and furnish any information it may have or obtain in response to such credit inquiries. I/We certify the above and the statements contained in the attachments are true and accurate as of the stated date. These statements are made for the purpose of obtaining a loan. I/We understand FALSE statements may result in possible prosecution by the U.S. Attorney General (Reference 18 U.S.C. 1001). I/We authorize the release of this information whether the signature below is an original or a copy.			
<b>Borrower's Signature</b>	Date	<b>Co-Borrower's Signature</b>	Date
<b>X</b>		<b>X</b>	

**PERSONAL BUDGET**

Borrower Name \_\_\_\_\_ Co-Borrower Name \_\_\_\_\_

PERSONAL INCOME SOURCES	MONTHLY	ANNUALLY
Borrower and Co-Borrower Gross Salary	_____	_____
Schedule B (Recurring Interest and Dividends)	_____	_____
Schedule C (Net Profit of Proprietorships)	_____	_____
Schedule D (Recurring Capital Gains Less Losses)	_____	_____
Schedule E (Recurring Rental Income Excluding Subject Property)	_____	_____
Other (List) _____	_____	_____
<b>TOTAL PERSONAL INCOME</b>	_____	_____

PERSONAL CASH REQUIREMENTS	MONTHLY	ANNUALLY
Residence Mortgage Payment / Rent Payment	_____	_____
Federal, State & Real Estate Taxes	_____	_____
Installment Loan Payments	_____	_____
Credit Card Payments	_____	_____
Rental Mortgage P&I Payments and Expenses (Exclude Subject Property)	_____	_____
Alimony/Child Support	_____	_____
Other (List) _____	_____	_____
<b>TOTAL PERSONAL EXPENSES</b>	_____	_____

**IMPORTANT INFORMATION ABOUT PROCEDURES FOR OPENING A NEW ACCOUNT:** To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account. What this means for you: When you apply for a loan, we will ask you for your name, address, date of birth, and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents.

Borrower \_\_\_\_\_

Co-Borrower \_\_\_\_\_

**BUSINESS INFORMATION**

Business Name _____ dba: _____	Executive / Mailing Address, if other _____	Sq.Ft. _____	Mo. Rent \$ _____	Lease expires _____
Primary Business Address _____	List Additional Business Locations _____	Sq.Ft. _____	Mo. Rent \$ _____	Lease expires _____
Primary Contact Name _____				
Phone # _____				
Fax # _____				
Mo. Rent paid at this location \$ _____	Sq.Ft? _____			
Lease expires _____	Mo/Mo? _____			
Business Tax ID # _____				
E-mail Address _____				
Number of Employees _____				
Date Business Established _____				
Website _____				

Type of Entity (select one)  C-Corporation  S-Corp  Partnership  Proprietorship  Other \_\_\_\_\_

Business Type (select one)  Retail  Service  Wholesale  Manufacturing  Construction

**OWNERSHIP/OFFICERS/DIRECTORS**

Name: _____	Title: _____	% Owned: _____
Name: _____	Title: _____	% Owned: _____
Name: _____	Title: _____	% Owned: _____
Name: _____	Title: _____	% Owned: _____
Name: _____	Title: _____	% Owned: _____

**HISTORY**

Nature of Business: \_\_\_\_\_

Types of Products / Services as percentages of total revenue: \_\_\_\_\_

Business revenue (Sales) trends in the last 3 years are  Increasing  Decreasing  Stable

Explain what factors have affected your trends: \_\_\_\_\_

Business profitability (Net Income) trends for last 3 years are  Increasing  Decreasing  Stable

Explain what factors have affected your trends: \_\_\_\_\_

**BUSINESS DECLARATIONS**

If you answer "yes" to any questions, use Continuation Sheet for explanations.

	Yes	No	N/A
1. Is the business a party to a lawsuit?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Has the business been involved in bankruptcy proceedings in the last 10 years?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Does the business have delinquent federal, state, payroll, sales or other tax liability?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Has the business had property foreclosed upon or given title or deed in lieu?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. If renting, have you <u>failed to pay</u> rent on time for each of the last 12 months?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Does the business, its owners or majority stockholders hold other loans with Lehman Brothers or CNL Commercial Finance? If "Yes", please provide information.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**Borrower** \_\_\_\_\_

**Co-Borrower** \_\_\_\_\_

**LOAN REQUEST**

Operating Company Name \_\_\_\_\_ Borrower Name \_\_\_\_\_

Loan Amount Requested \_\_\_\_\_ Purpose  Purchase  Refinance  Construction  Permanent  Application is for  ALT A  ALT A Express

**Purchase Money Loan**  
 Purchase Price \_\_\_\_\_ Seller Credits \_\_\_\_\_ Source of Down Payment \_\_\_\_\_  
 \$ \_\_\_\_\_

If any part of the down payment is borrowed, complete the following.  
 Lender \_\_\_\_\_ Loan Amount \$ \_\_\_\_\_ Interest Rate % \_\_\_\_\_ Terms \_\_\_\_\_

**Construction-Permanent Loan**  
 Yr. Lot Acquired \_\_\_\_\_ Original Cost \_\_\_\_\_ Existing Liens \_\_\_\_\_ Present Value \_\_\_\_\_ Improvement Cost \_\_\_\_\_

**Refinance Loan**  
 Have all payments been made on time for the last two years?  Yes  No  
 Year Acquired \_\_\_\_\_ Original Cost \_\_\_\_\_ Year Improved \_\_\_\_\_ Improvement Cost \_\_\_\_\_ Present Value \_\_\_\_\_  

Existing Liens - Lender	Date Made	Original Amount	Current Balance	Term	Rate	SBA?

**Cash Out Request**  
 Amount Requested \_\_\_\_\_ Cash out use: \_\_\_\_\_

**This is a business purpose loan request. How does this loan transaction benefit your business?**

**REAL ESTATE TO BE FINANCED**

Property Address \_\_\_\_\_ County \_\_\_\_\_  
 # Units \_\_\_\_\_ Building size \_\_\_\_\_ Lot size \_\_\_\_\_ Year built \_\_\_\_\_  
 Construction Type (CTU, frame, block, etc.) \_\_\_\_\_ Zoning \_\_\_\_\_ % Occupied Now \_\_\_\_\_ Property Type (industrial, retail, office, mixed use, etc.) \_\_\_\_\_

**Describe occupancy upon funding of this loan:**  
 Tenant Rent Roll (including owner occupant) \_\_\_\_\_ Owner-Occupied % \_\_\_\_\_ Tenant-Occupied% \_\_\_\_\_ Vacancy % \_\_\_\_\_

Unit	Occupant	Sq.Ft.	Mo. Rent	Started	Expires	Options

**STATED PROPERTY INCOME**

**Gross Annual Rental Income** \_\_\_\_\_ **Vacancy** \_\_\_\_\_  
 (Monthly rent of all tenants x 12) \_\_\_\_\_ (Actual or 5%, whichever is greater) \_\_\_\_\_  
**Expenses** \_\_\_\_\_ **Total Net Operating Income** \_\_\_\_\_  
 (Taxes, insurance, utilities, maint) \_\_\_\_\_ (Income less vacancy and expenses) \_\_\_\_\_

**VESTING OF REAL ESTATE TITLE**

Print Exact Names of Individuals, Form of Title, or Entity \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**Borrower** \_\_\_\_\_

**Co-Borrower** \_\_\_\_\_

**DOCUMENTS ADDITIONALLY NEEDED**

In order to consider a Loan Commitment Letter, the following documents from your files are required.

- Transaction documents as available; purchase contract, escrow instructions, preliminary title report.
  - Copy of the business commercial property lease(s) currently in force.
  - If proceeds are for refinance, provide most recent mortgage payment statement/coupon for all loans to be refinanced.
  - Evidence of leasing an existing facility. 12 months cancelled checks or bank statements evidencing payment history.
  - Evidence of being in business for 2 years. Business credit report, bank account, or business license.
- Other items may be required as requested.

**CONTINUATION SHEET**

Use this Continuation Sheet to add information to Borrower Information, Business Information, and Loan Request forms.

Business Name	Borrower
	Co-Borrower

Borrower \_\_\_\_\_

Co-Borrower \_\_\_\_\_

Quest Commercial Capital  
 137 Horicon Ave.  
 Bolton Landing NY 12814  
 PH : 518 810 2312 [www.questcommercialcapital.com](http://www.questcommercialcapital.com)